

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

General

- 1.1 What's your industry?
- 1.2 What are you using now?
- 1.3 What is more important?

Are you willing to change the present look to have a better pricing?

Package

- 2.1 Standard packaging
Keramab layout (=plastic transparent bag / incl. products / Carton Keramab top)
Preferred language

2.3 Optional*

- * *Transparent could also be supplied in other colours, but will influence the required quantities and pricing*
- * *Customized packaging will influence the required quantities and pricing*

Content

3.1 Rope

Quality

Dimension/ quantity p/year:

mm / mtrs mm / mrts mm / mtrs

Quality

3.2 Tape

Dimension/ quantity / / /
(p/year)

Adhesive

Quality

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QUESTIONNAIRE BLISTERS

- 3.3 Glue If yes
- 3.4 Customized carton top If yes, sample available?
- 3.5 Other parts required* Yes If yes
* Think also on other (spare) parts or items

Info for quotation

- 4.1 What is the required quantity for a delivery?
- 4.2 Will there be specific packing details? *(In bag, per specific quantities, etc.)*
(Standard we will supply the x units in box)
- 4.3 Will there be an jpg files available for customized carton top

Are the following points discussed with the customer?

- * A call-off order
- * Art work charges
- * Pricing of competitor available
- * Required lead time for quotation

Remarks

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