

QUESTIONNAIRE

CUSTOMIZED INSULATION PARTS

To be able to send you a proper quotation, we appreciate if you could answer the following questions and return the form by e-mail or fax to your preferred Sales office:

INSULCON B.V. info@insulcon.com +31 (0)167-566263
 KERAMAB N.V. sales@keramab.com +32(0) 3 711.08.56
 INSULCON GmbH insulcongbh@insulcon.com +49(0) 2162 24960-29.

We will contact you shortly afterwards.

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

In general

1.1. In which industry will the product be applied?

Fire place Boiler-CV Catering equipment Aviation
 Other

1.2. Is the enquiry for a new development?

Yes No

1.3. If not, which material is currently in use?

1.4. Why the interest for a quotation from us?

Price Quality issues with supplier
 Other

1.5. Has the product been supplied by the Insulcon Group before

No Yes, item number:

1.6. Who is or could be our competitor?

Application details

2.1. What is the preferred material?

2.2. If relevant, what is the required density?

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2.3. What will be the continue operating temperature?

2.4. What will be the peak temperature?

2.5. Insulation value

a. What is the hot face temperature

b. What is the required temperature on the cold face?

2.6. Should the material be water repellent?

Yes

No

2.7. Should the material be finished with a cloth?

Yes

No

2.8. Should it be finished with a coating?

Yes

No

2.9. Other finish, if yes

2.10. Is a heat calculation required?

Yes

No

Others

3.1. What is the required quantity for a year?

pcs

3.2. What is the required quantity for a delivery?

pcs

3.3. Are specific packing details required?

Bulk

P/set

Most economically

3.4. Will there be drawings in STEP files available?

Yes

No

3.5. Is there an intention for a guarantee order?

Yes

No

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Remarks:

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