

<b>Customer</b>	
<b>Contact person</b>	
<b>E-mail</b>	
<b>Telephone number</b>	
<b>Account number</b>	
<b>Quote number</b>	

**Questionnaire**

**Customized Insulation Parts**

To be able to send you a proper quotation, we appreciate if you could answer the following questions and return the form by e-mail or fax to your preferred sales office: **INSULCON B.V.** info@insulcon.com / +31 (0)167-566263 - **KERAMAB N.V.** sales@keramab.com / +32(0) 3 711.08.56 – **INSULCON GmbH** insulcongmbh@insulcon.com / +49(0) 2162 24960-29. We will contact you shortly afterwards.

**1.1. In which industry will the product be applied?**

**1.2. If the product is for a stove, on which fuel is the stove burning?**

**2.1. Is the enquiry for a new development?** Yes No

**2.2. What material are you currently using?**

**2.3. Why the interest for a quotation from us?**

**2.4. Has the product been supplied by the Insulcon group before?** Yes: item number

**2.5. Who is or could be our competitor?**

**3.1. What is the preferred material?**

**3.2. If relevant, what is the required density?**

**3.3. What will be the continue usage temperature?**

**3.4. What will be the peak temperature?**

**3.5. Insulation value:** What is the hot face temperature ?

What is the required temperature on the cold face?

**3.6. Should it be water repellent?** Yes No

**3.7. Should it be finished with a cloth?** Yes No

**3.8. Should it be finished with a coating?** Yes No

**3.9. Other finish, if yes**

**4.1. What is the required quantity for a year?**

**4.2. What is the required quantity for a delivery?**

**4.3. Will be there specific packing details?**

**4.4. Will there be drawings in STEP files available?** Yes No

**4.5. Do you have the intention for a call-off order?** Yes No

**Remarks:**